

## **Benefits of becoming a Yachting Australia Training Centre (YATC).**

Yachting Victoria is keen to help develop their sail training capability.

### **The benefits of conducting sail training include.**

- Attracting new members to your club – several of our current YATC's have reported not being able to keep up with demand for courses.
- Generating income for your club – last year our largest club affiliated YATC, in Victoria, had over 1100 students – and the largest nationally was over double this.
- Improving the skills of your sailors
- Increased participation in your club through the development of your volunteers

### **The benefits of being a Yachting Australia Training Centre are**

- Your club is assured of the professional standards in the delivery of courses including a sound approach to the complex issues of Risk Management.
- Appropriate insurance and advice for your club and instructors and students.
- Yachting Victoria is able to promote training at your club in a number of ways such as
  - Our website
  - At Boat Shows and other promotions
  - Our office where we receive many incoming phone enquiries.
- Yachting Victoria is able to support your funding applications for government grants on the basis we know the high standards to which your training is conducted.
- Access to Nationally accredited courses together with proper syllabuses. This includes access to resources and materials.
- Supply of professionally presented logbooks and course materials. These logbooks enable recognition nationally of achievements and prior learning.
- Use of the national MyCentre system, which eliminates much of the paperwork and enables you to automatically produce attendance sheets and advises Yachting Australia to produce certificates and mail them out. (in addition to anything you want to do locally)
- The opportunity for your instructors to participate in the network of qualified instructors and clubs who are delivering training, and benefit from training themselves.
- Ability to participate in and contribute to the improvement of courses and training via our Training Committee.

### **To become a YATC Centre you need to**

- Review the enclosed self-audit form to ensure you have the appropriate resources and plans in place to support sail training. It covers things such as your need for a Risk Management Plan and arranging appropriate insurance.
- Ensure you have the appropriate equipment
- Ensure you are appropriately insured

- Ensure you have the appropriately trained and qualified staff. Also enclosed is an outline for the requirements for a qualified instructor.
- Read and sign the enclosed YATC services agreement and return to us. We will forward to Yachting Australia who will sign and return a copy to you.

Once you have received the agreement back you

- Will receive from Yachting Australia a comprehensive Training Centre Manual and from us a MyCentre password.
- Can commence delivering YATC courses
- May use MyCentre to administer all your students, and advise YA to issue certificates of attendance and competence
- May order logbooks and resources for your students using the enclosed order form.
- Can use the YA standard Student Enrolment Form to ensure proper legal coverage of your obligations to your students.

We are often asked **what charges Clubs should make for the various courses**. We understand that the normal level of prices charged by yacht clubs for various courses varies, and is often discounted for members. In order to provide high standards of equipment and pay for the ongoing training of volunteers some indicative prices to the public seem to be -

- Get Into Small Boat Sailing, Better Sailing and Introduction to Racing are each –
  - Adults \$250 per student including insurance & log books and certificates
  - Juniors \$220 per student - inclusions as above
- Power Boat Handling - \$195 per student – inclusions as above
- Yachtmaster (Keel Boats ) – Coastal Theory \$195
- Sea Safety & Survival Course - \$ 195
- Safety Boat Endorsement - \$195

### Frequently asked questions

- Are our volunteers insured against public liability in delivering courses?
  - Yes volunteers are automatically protected under Victorian legislation (see details on our website)
- Is the Club covered for Public Liability in conducting a YATC?
  - Yes provided you have the appropriate Public Liability insurance as a Club and your boats are insured (see details on our website)
- Are students insured
  - Yes under the Clubs Public Liability Insurance – as above
  - Yes for Personal Accident – only if you tick the appropriate box when enrolling the Student in MyCentre, based on their completed YA Enrolment Form.(if already a YA silver card holder it's already included)
- What is the relationship between On Board and being a YATC?
  - Strictly there is none – you don't have to use OnBoard to be a YATC, and YATC's don't have to use On Board. But doesn't it

make sense to try to market club membership & participation to students using the On Board capabilities.

**Yachting Victoria will be your prime point of contact for all support.** We can

- Help you marketing your training services
- Supply you with log books and resources
- Train your volunteers to become qualified instructors
- Put you in touch with other Training Centres that are similar to yourself so you share knowledge and experience.
- Answer any enquiries you may have

If you have any other queries or we can be of any more assistance please contact us – we are keen to talk to you and happy to come and visit you if required.

Yours sincerely

Heather Cameron

Training Centre CoOrdinator

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